



WEST VALLEY WATER DISTRICT
855 W. Base Line Road, Rialto, CA 92376
PH: (909) 875-1804 FAX: (909) 875-1849

**SAFETY AND TECHNOLOGY COMMITTEE MEETING
AGENDA**

TUESDAY, JUNE 8, 2021 - 6:00 PM

NOTICE IS HEREBY GIVEN that West Valley Water District has called a meeting of the Safety and Technology Committee to meet in the District Headquarters, 855 W. Base Line Road, Rialto, CA 92376.

Teleconference Notice: In an effort to prevent the spread of COVID-19 (Coronavirus), and in accordance with the Governor's Executive Order N-29-20 and the order of the County of San Bernardino dated March 17, 2020, there will be no public location for attending this Committee Meeting in person. Members of the public may listen and provide public comment via telephone by calling the following number and access code: Dial (888)475-4499, Access Code: 840-293-7790 or you may join the meeting using Zoom by clicking this link: <https://us02web.zoom.us/j/8402937790>. Public comment may also be submitted via email to administration@wvwd.org. If you require additional assistance, please contact the Executive Assistant at administration@wvwd.org.

BOARD OF DIRECTORS

Director, Dr. Michael Taylor, Chair
Director, Kyle Crowther

I. CALL TO ORDER

II. PUBLIC PARTICIPATION

The public may address the Board on matters within its jurisdiction. Speakers are requested to keep their comments to no more than three (3) minutes. However, the Board of Directors is prohibited by State Law to take action on items not included on the printed agenda.

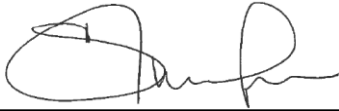
III. DISCUSSION ITEMS

1. Update to Safety and Technology Committee
2. Consider the Selection of a Vendor for the Website Redesign Project.
3. Consider an Agreement with Golden Star Technologies to Upgrade the Board Room Audio Visual System.

IV. ADJOURN

DECLARATION OF POSTING:

I declare under penalty of perjury, that I am employed by the West Valley Water District and posted the foregoing Safety and Technology Committee Agenda at the District Offices on June 4, 2021.

A handwritten signature in black ink, appearing to read "Lizett Santoro", written over a horizontal line.

Lizett Santoro, Executive Assistant



**BOARD OF DIRECTORS
SAFETY AND TECHNOLOGY COMMITTEE
STAFF REPORT**

DATE: June 8, 2021
TO: Safety and Technology Committee
FROM: Shamindra Manbahal, Interim General Manager
SUBJECT: CONSIDER THE SELECTION OF A VENDOR FOR THE WEBSITE REDESIGN PROJECT

BACKGROUND:

In response to a request by the West Valley Water District (“District”) Board of Directors to improve the customer experience with our public-facing website, staff completed an evaluation of the current website and, upon completion, developed a scope of work to initiate the procurement of a web development consultant/firm.

The existing website does not best serve the needs of the District or its stakeholders. The website must support transparent communication between the District and the public. The current website requires an update to improve the delivery of services to customers, enhance data management and follow industry best practices.

An RFP was sent electronically to consultants/firms registered on PlanetBids for website redesign and development. The solicitation was issued in accordance with current District procurement policies and procedures.

Seven (7) proposals were received by the March 26, 2021 deadline as advertised in the RFP packet. A responsiveness review was conducted by the Purchasing Supervisor and found the proposals in compliance with the RFP requirements and with no extraordinary exceptions. After an internal Evaluation Committee evaluated the proposals, two firms were short-listed.

DISCUSSION:

Staff invited Civic 360 and Planeteria Media to give brief presentations to the Safety and Technology Committee and the External Affairs Committee.

FISCAL IMPACT:

This item was included in the FY 2021/2022 CIP Budget, with a budgeted amount of \$80,000.

STAFF RECOMMENDATION:

Staff recommends that this item be submitted for consideration, and that the Board of Directors approve this item and authorize the Interim General Manager to execute the necessary documents.

Respectfully Submitted,

Shamindra Manbahal

Shamindra Manbahal, Interim General Manager

SM:js



**BOARD OF DIRECTORS
SAFETY AND TECHNOLOGY COMMITTEE
STAFF REPORT**

DATE: June 8, 2021
TO: Safety and Technology Committee
FROM: Shamindra Manbahal, Interim General Manager
SUBJECT: CONSIDER AN AGREEMENT WITH GOLDEN STAR TECHNOLOGIES TO UPGRADE THE BOARD ROOM AUDIO VISUAL SYSTEM

BACKGROUND:

The West Valley Water District's, ("District"), Board room is equipped with an audio-visual system that allows for presentation materials to be displayed on monitors at the dais and on a projector screen. The system also allows for audio recordings of the meetings. The current system was installed in 2007, so it is now 14 years old and out-of-date.

Due to the system's age, a project was considered to upgrade it. Staff worked closely with the Safety and Technology Committee to develop the parameters for the upgrade. Staff reached out to several vendors and received preliminary quotes. Due to budgetary considerations, the project was delayed. Since then, the system has experienced failures of multiple control components, which are no longer manufactured. In a couple of cases, staff has been able to locate used components on the secondary market, (eBay). However, efforts to repair the system have been unsuccessful.

Due to those failures and the District's changing need to expand livestreaming and videoconferencing capabilities, the Safety and Technology Committee authorized staff to release a Request for Proposal (RFP) to upgrade the system.

DISCUSSION:

The RFP was posted to PlanetBids.com on Monday, October 19,2020. A total of 18 agencies downloaded the RFP document. On Monday, October 26, 2020, representatives from 9 of those agencies attended a mandatory job walk. District staff explained the project, responded to questions, and provided access to the Board room and existing system layout.

Proposals were received from 6 vendors. Each vendor provided pricing for a system that they believed would meet the District's minimum requirements and in certain cases, pricing for optional add-ons were included. Staff evaluated the proposals to ensure that the stated objectives and system capabilities were met. Additionally, staff conducted a review of the proposed hardware components to ensure that the pricing was not reflective of lower quality equipment and materials. A summary of the vendors and the proposed pricing is included in the table below.

	Minimum Scope	Optional Add-ons	Total
Golden Star Technologies	81,241.08	868.88	82,109.96
Digital Network Group	92,407.00	-	92,407.00
Verrex	94,182.00	-	94,182.00
Western Audio	96,447.66	-	96,447.66
Audio Visual Innovations	120,735.18	30,706.90	151,442.08
IPTV International	179,880.00	-	179,880.00 ^A

Note A: Price EXCLUDES tax.

The systems proposed by each vendor met the minimum requirements as described in the RFP, with Golden Star Technologies, (“GST”), being the lowest bidder. Staff recognizes that the lowest price does not necessarily represent the best option. Therefore, staff scrutinized the GST’s proposal to ensure that there were no technological, service, or other deficiencies compared to the other higher priced proposals. There were none. It is worth noting that GST has previously worked on other A/V projects, (conference room upgrade), for the District.

The scope of the RFP did not include an upgrade for the existing Assistive Listening System. However, staff recommended that such an upgrade be added to the project and requested an updated quote from GST, (included as Attachment A – GST Quote v2), which reflects the removal of the optional equipment and the addition of an Assistive Listening System. The total of the updated quote is \$82,290.17. The second quote was dated 02/11/2021 and it has since expired.

Staff reached out to GST to confirm their pricing and availability for the project. GST has confirmed their availability. However, there have been some price increases on some of the hardware. The anticipated increase is expected to be approximately \$3,000.00. However, at the time this staff report was prepared, an updated formal quote was not yet available. Staff will provide the updated quote at the 06/08/2021 meeting.

FISCAL IMPACT:

The FY 2022 CIP Budget includes funding of \$90,000 for Project W20016: Board Room Audio Visual Upgrade with Video Recording.

STAFF RECOMMENDATION:

Staff recommends that this item be submitted for consideration, and that the Board of Directors approve this item and authorize the Interim General Manager to execute the necessary documents.

Respectfully Submitted,

Shamindra Manbahal

Shamindra Manbahal, Interim General Manager

SM:js

ATTACHMENT(S):

1. Attachment A - GST Quote v2

Attachment – A

GST Quote v2



Solution Proposal

West Valley Water District Board Room AV Renovations

02/11/2021
Quote # 085776
Version 2

Prepared for:

West Valley Water District

Al Robles
alrobles@wwwd.org

West Valley Water District Board Room AV Renovations

Prepared by:

Golden Star Technology
Darrin Lee
(858) 524-9561
Fax (562) 546-1290
dlee@gstes.com

Prepared for:

West Valley Water District
P.O. Box 920
Rialto, CA 92377
Al Robles
alrobles@wvwd.org
(909) 875-1804

Quote Information:

Quote #: 085776
Version: 2
Quote Date: 02/11/2021
Expiration Date: 02/26/2021

▶ Statement of Work

SUMMARY

GST is responding to the Request for Proposal from the West Valley Water District for the Board Room Audio Visual Systems installation. This scope of work serves the purpose of confirming our understanding of the Water District's needs, requests and requirements.

GST has attended the required walk through and understands the intended as described during the course of this walk through. GST has experience in the design, installation and programming of rooms such as this, and will leverage that knowledge and experience, along with strong relationships with manufacturers that support these installations. The AV industry recognizes the CTS (Certified Technology Specialist) certification as the baseline in AV related skills. GST has in house, and assigned to this project 2 individuals who have obtained the baseline CTS certification, as well as the advanced levels including the I (INSTALLATION) and D (DESIGN) endorsements. These endorsements play a critical role in all phases of the project.

GST is a preferred partner with the key manufacturers that are part of this proposal. As such, we have engaged with them on the design and suitability, and with that confirmation, we are proud to represent the various manufacturers.

GST understands that WVWD has requested that all 13 monitors that are positioned on the dais be removed and delivered back to district staff. GST shall provide and install 13 new 22" LCD monitors that are "kickstand" mounted. This will allow them to be reclined on an angle, and maintain visibility to the person sitting in front of it from the audience. Each of the 13 displays shall be set up to show the same image as the main projector in the room.

GST understands that WVWD has requested that all currently installed microphones (gooseneck and wireless) be removed and delivered back to district staff. GST shall provide and install 14 new wired 18" gooseneck microphones and 2 wireless microphones. The gooseneck mics shall have individual mute/unmute buttons on the base. The 2 wireless mics shall consist of 1 hand held microphone and one lapel style microphone with body pack.

GST understands that WVWD has requested that all existing ceiling recessed loudspeakers be removed and replaced with new ceiling recessed loudspeakers. GST understands the challenges of feedback and audibility that the district has experienced, and will address this using the newest technology, including digital signal processing, multiple audio zones and specific audio zone routing to achieve optimal audio quality for the entire room.

GST understands that WVWD has requested 5 HDMI inputs at the dais for digital video inputs. GST understands that the existing cable cubbies shall be reused and the HDMI connections shall be routed thru the cable cubbies. GST assumes that cubbies are currently installed in each of the 5 locations where input is desired. GST further understands that a connection for HDMI input shall be provided in the equipment rack for a resident desktop (house) PC.

GST understands that WVWD has an existing cable TV tuner mounted in the equipment rack and that its signal shall be integrated into the new system. GST assumes that the output of this cable TV tuner is digital (HDMI) and that no analog

equipment is to be reinstalled.

GST understands that WVWD has requested that the existing equipment rack be reused in its current location, and that all equipment be removed and delivered to district staff. GST concurs with this and will repurpose the existing rack(s) in their current locations. GST assumes that power is adequate and sufficient for the new system.

GST understands that the existing assisted listening system is to be repurposed and reconnected to the new AV system.

GST understands that WVWD has requested 2 strategically positioned pan-tilt-zoom (PTZ) HD cameras. The subjects of these cameras shall be, generally, the podium location as well as the entire dais and seated areas of the board room. GST shall provide and install these 2 new cameras in locations that optimize these viewing angles, and provide control of the cameras thru the control system described below.

GST understands that that WVWD desires to continue use of the existing Epson projector. GST has no objection to this.

GST understands that WVWD desires to have the projection screen removed and replaced. GST shall remove the existing projection screen and reinstall a new 16:10 format 164" diagonal ceiling recessed projection screen. GST assumes the screen will be placed in the same location as the current screen.

GST understands that WVWD has requested integration of the audio system into the existing VOIP system. GST shall work with WVWD IT department to provide this functionality. GST assumes that the VOIP system can accommodate this addition.

GST understands that the existing Denon audio recorder is to be repurposed. GST shall reintegrate this recorder into the system and have customary controls (play, pause, stop, record) functions in the control system.

GST shall provide, program and install a control system that provides customary controls as requested. These controls shall include system on/off, video preview window, camera PTZ controls, video source selection and routing, volume level control and muting, microphone level control and muting, audio recording control, and VOIP dialer control. A 12" wired touchpanel shall be provided and installed into the rack where the AV equipment is housed and all control can be done with this touchpanel. This touchpanel shall have video preview as requested. A second 12" tabletop touchpanel shall be provided and installed at the back of the room where the operators are typically seated. This second touchpanel shall plug into the wall and be able to unplug from the wall and secured at WVWD staff discretion. This second touchpanel shall have identical function as the rack mounted touchpanel. Both panels shall track each other, and mirror.

OPTION: ~~GST shall provide, as an option, an additional wireless Ipad/Touchpanel that can be used anywhere within the room. This Ipad touchpanel will have all the same functions as the 2 wired touchpanels, with the exception of the video preview.~~

~~GST understands that many incidental cables, interconnects, termination and supplies will be needed in the course of this installation. GST has included all of these in our cost proposal.~~

ADDED on 2-10-2021 Assisted Listening System

GST shall provide and install an assisted listening system with 4 receivers. The assisted listening system shall be programmed to replicate any audio that is presented through the loudspeakers in the room. GST shall provide a charging carry case, 4 receivers, 4 ear pieces and 2 neck loops. The quantities are based on seated capacity of 100, per WVWD provided information. See the calculations below:



[Products](#) [Support](#) [About](#) [Shop](#) [Contact](#) [Consultant](#)

California ADA Compliance Calculator

The calculator allows you to enter the number of seats in a venue and calculate the minimum number of assistive listening devices and neck loops needed to meet new 2014 ADA requirements.

Listen California ADA Compliance Calculator

Enter the capacity in the assembly area

Minimum number of required receivers

Minimum number of hearing-aid compatible required receivers

EXCLUSIONS

PROJECT SPECIFIC EXCLUSIONS

- MVWD has informed GST that the projector is to be repurposed. No new projector is included.
- No extended warranty is implied on any owner furnished equipment.

GENERAL EXCLUSIONS

- Any item not specifically stated in the above RESULTS or TASKS section.

ASSUMPTIONS

PROJECT SPECIFIC ASSUMPTIONS

- Power and data provided by WVWD

GENERAL PROVISIONS

- GST reserves the right to charge, time and materials basis for any additional work over and above this service package pricing that may result from work required address service prerequisites or other requirements not met by the Customer.
- Should the customer not, within 30 days of having purchased the service, contact GST schedule its subsequent delivery, GST reserves the right re-evaluate the charges for this service.

- The ability of GST deliver this service is dependent upon the Customer's full and timely cooperation with GST, as well as the accuracy and completeness of any information and data the Customer may provide GST.
- The following items are excluded unless specified in the Scope of Services
 - Electrical infrastructure (outlets, conduits, breaker boxes, panels, etc.)
 - Concrete saw cutting and/or core drilling
 - Fire wall, ceiling, roof and floor penetration
 - Drywall replacement and/or repair
 - Ceiling tile or T-bar modification, replacement and/or repair
 - Millwork (moldings, trim, etc.)
 - Painting and patching
 - Permits (unless specifically provided for elsewhere in the contract)
 - HVAC and plumbing relocation
 - Cutting of Granite or Glass table tops
 - Repositioning of existing lighting
 - Moving or displacing existing equipment
 - Disposal if existing equipment

CUSTOMER REQUIREMENTS

PROJECT SPECIFIC REQUIREMENTS

GENERAL RESPONSIBILITIES

- Coordinate the preparation of any hardware and/or software that is not included for this project. Ensure that existing hardware is fully functional and software/firmware is updated.
- Assure that the environment is 100% ready. If the environment is not 100% ready the scheduling of the implementation will not be finalized until it is.
- Customer is responsible for providing 24 hours or greater advanced notice for the rescheduling or cancellation of GST's onsite engineering services. If less than 24 hours is given the customer will be charged a half day of GST's engineers time at \$175/hr.
- Coordinate service deployment on third-party maintained hardware/software (if applicable).
- Assign a designated person from the Customer's staff who, on behalf of the Customer will grant all approvals, provide information, and otherwise be available to assist GST to facilitate the delivery of this service.
- Ensure that all hardware, firmware, and software that the GST engineer will need in order to deliver this service are available.
- Allow GST full and unrestricted access to all locations where the service is to be delivered.
- Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, any network connections, etc. that is required.
- Be responsible for all data backup and restore operations
- Provide one point-of-contact that will finalize decisions during the project.
- Provide necessary documentations, paperwork, schematics, line drawings, and information for GST to complete the project. Any delays in providing the necessary project documentation will delay the project.

SERVICES TERMS AND CONDITIONS

NON-COMPETE CLAUSE

GST assigns service professionals with qualifications commensurate with tasks listed in this scope of work. If the customer, directly or indirectly, contracts with or hires any GST employee engaged in providing services to the customer under this agreement or any other agreement, written or oral, GST will have the option of negotiating a change in the cost and/or time to deliver or charge the customer the equivalent of 30% of the employees' annual salary as a finder's fee. This clause is

applicable for a period of up to ninety days from the last date of services rendered by a GST employee to the customer.

TIME RECORDS

Each employee, either directly employed by GST or a subcontractor (hereinafter called "GST employee") will present a time record to the customer setting forth the hours worked. An authorized representative of the customer must countersign the record and will thereby certify that such time is correct and that the work was performed in a satisfactory manner.

NORMAL BUSINESS HOURS

GST service hours are 8:00 am to 5:00 pm Monday through Friday. Overtime (over 8 hours in one day), scheduled after hours and weekends are charged at time and one-half of contracted service rate. Emergency after hours, weekends and holidays are charged at two times contracted service rate. Customer is responsible for providing 24 hours or greater advanced notice for the re-scheduling or cancellation of GST onsite engineering services. If less than 24 hours is given the customer will be charged a half day of GST engineering time at \$175/hr.

TERMINATION TERMS

Client may terminate work under this Statement of Work, in whole or in part, at any time by 30 day written notice. Such notice shall state the extent and effective date of such termination. Upon receipt thereof, GST shall, to the extent directed by the Client or its designees, stop work under this agreement. If the agreement is so terminated for convenience, GST shall be paid in accordance with the terms of the order for only those materials or supplies delivered and accepted.

COMMENCEMENT OF WORK

Work shall not commence under the Contract until a fully executed agreement has been received by GST and GST has been given approval to proceed by customer.

DATA LOSS

GST make no guarantee against data loss during services engagements. It is the customers responsibility to ensure data is properly protected (backed up) before the engagement begins.

PRODUCT RETURNS

Standard stock items purchased from GST may be returned for any reason within (14) fourteen days. Custom orders are non-returnable and non-refundable. All original packaging, accessories and documentation must accompany the item and be in unmarked condition. Items must be shipped via at least 2nd day freight with insurance for the full value of the item. Returned items are subject to a 25% restocking fee. Though rare, a customer may need to return a defective product. Defective product returns are not subject to the 25% restocking fee and will be exchanged in accordance with the manufacturer's policy within 30 days of purchase.

PROJECT DELAYS

Delays due to client configuration specifications, hardware delivery, carrier availability, and facility access, physical or environmental delays are subject to change orders as billable delays. These delays can also impact project timeline and deadlines.

PREVAILING WAGE CLAUSE

GST holds the right to charge the customer additional services fees if the project is deemed to have prevailing rates of wages requirements prior, during, or after project completion. GST adheres and complies with the provisions of the California Labor Code. All workers employed on public works projects must be paid the prevailing wage determined by the Director of the Department of Industrial Relations, according to the type of work and location of the project. The prevailing wage rate is the basic hourly rate paid on public works projects to a majority of workers engaged in a particular craft, classification or type of work within the locality and in the nearest labor market area (if a majority of such workers are paid at a single rate). If there is no single rate paid to a majority, then the single or modal rate being paid to the greater number of workers is prevailing.

GST SERVICES WARRANTY

QUALITY OF SERVICES

GST warrants that its Services will be of professional quality (performed in a good and workmanlike manner) and will conform to generally accepted industry standards for such Services and to the requirements specified in this SOW. GST's personnel shall be competent and qualified to perform the tasks to which they are assigned. In the event of any breach of this warranty, GST, at its sole expense and without delay, shall re-perform the non-conforming Services to the applicable standard.

WORKMANSHIP WARRANTY

GST certifies that all equipment and materials furnished shall carry a ninety (90) day warranty on parts. GST guarantees to furnish any qualified personnel (during normal business hours, Monday to Friday, 8:00 am to 5:00 pm) to the installation site for the period of one (1) year from the date of installation to repair or replace defective items installed or provided by GST exclusively. If the item is determined to not be defective, GST will charge the customer for all time spent on the incident at a rate of \$175/hour. Determination if item is defective or was changed, damaged, reconfigured, or altered by non GST personnel is under sole authority of GST. Any change, alteration, damage, or reconfiguration by non GST personnel voids one (1) year warranty. No response timeframe SLA guaranteed for warranty work. Further, all equipment purchased from GST in our installed system is subject to a manufactures warranty. Further, all equipment purchased from GST in our installed system is subject to a manufacture warranty. GST will not honor any other warranty, implied or otherwise. In no event shall GST be liable, or in any way responsible for damages, or defect in the system, which were caused by neglect, vandalism, misuse, environmental damage or by repairs or attempted repairs performed by anyone other than a GST service technician. Nor shall GST be liable or in any way responsible for any incidental or consequential economic or property damage.

CHANGE MANAGEMENT

GST establishes change management procedures to document changes that are made to the baseline project identified in the Statement of Work. These procedures are in place to reduce the potential for cost and schedule variances.

Customer is responsible for providing 24 hours or greater advanced notice for the re-scheduling or cancellation of GST engineering services. If less than 24 hours is given the customer will be charged a half day of GST engineering time at \$175/hr.

If a change needs to be made to the project, which is not included in the SOW or differs from the SOW, GST or the client must complete the Change Management Request form. GST will review the completed form and provide an estimate to complete the request. Client must approve the additional hours/costs in order to complete the request.

In the event a change requested by the customer reduces the amount of work and the project is a firm fixed priced project, the full amount of the project will be invoiced.

A change occurs when GST encounters any of the following situations during project delivery:

1. Either party identifies new requirements not included in the original project's scope
2. Either party makes suggestions that would improve the proposed system but are not necessarily required to address the project requirements; such suggestions are incorporated into a subsequent project phase
3. Either party changes the direction and intent of this project, which requires GST to rework the solution design or services

12881 166th Street
Cerritos, CA 90703
www.gstes.com
(562) 345-8700

Changes in the scope of work defined in this Statement of Work are only effective if both the customer and GST agree to them in a written document setting forth the modifications and any changes to the delivery schedule and payment terms.

AV Firm Fixed Price Services

Line	Item	Description	Price	Qty	Ext. Price	Tax
1	GST-SVC-FFP	GST Firm Fixed Priced Service	\$17,972.83	1	\$17,972.83	0%
2	GST-SVC-FFP-EXP	GST Firm Fixed Priced Service - Materials and Expenses	\$4,845.00	1	\$4,845.00	7.75%

Subtotal: \$22,817.83

Hardware

Line	Item	Description	Price	Qty	Ext. Price	Tax
1	60-1381-23A	100 Watt 70 V Mono Amp, AV LAN, LL UI Upgrade	\$9,505.11	1	\$9,505.11	7.75%
2	60-1513-10	12x8 ProDSP Processor w/AEC, VoIP and Dante	\$1,940.86	1	\$1,940.86	7.75%
3	60-1605-01	Six Input 4K/60 HDMI Switcher	\$761.02	1	\$761.02	7.75%
4	60-1271-12	HDMI Twisted Pair Extender - HDMI Transmitter - 230 feet (70 m)	\$245.16	3	\$735.48	7.75%
5	60-1271-13	HDMI Twisted Pair Extender - HDMI Receiver - 230 feet (70 m)	\$245.16	2	\$490.32	7.75%
6	60-1609-01	Six Output HDMI DA	\$658.87	3	\$1,976.61	7.75%
7	60-1594-01	Single Channel H.264 Streaming Media Processor	\$1,731.45	2	\$3,462.90	7.75%
8	60-1488-01	HDMI and audio to USB scaling bridge	\$1,629.30	1	\$1,629.30	7.75%
9	997-7039-00	Planar PXL2230MW 22" LCD Touchscreen Monitor - 16:9 - 5 ms - 22" Class - Optical - Multi-touch Screen - 1920 x 1080 - Full HD - Adjustable Display Angle - 16.7 Million Colors - 1,000:1 - 250 Nit - Edge LED Backlight - Speakers - DVI - HDMI - USB - VGA - R	\$202.66	14	\$2,837.24	7.75%
10	HDMI-DVI-50	50' HDMI to DVI Cable	\$72.04	13	\$936.52	7.75%
11	HDMI-DVI-10	HDMI TO DVI 10' CABLE	\$13.44	1	\$13.44	7.75%
12	ANI4IN-XLR	4-Input, XLR connectors, Mic/Line Dante™ Audio Network Interface with PEQ and Audio Summing	\$537.63	4	\$2,150.52	7.75%
13	MX418D/C	Cardioid-18" Desktop Gooseneck Condenser Microphone, Attached 10' XLR Cable, Logic Functions, Programmable Switch and LED Indicator, Attached Desktop Base	\$214.52	14	\$3,003.28	7.75%

Hardware

Line	Item	Description	Price	Qty	Ext. Price	Tax
14	PT20X-SDI-GY-G2	PTZOptics 20X-SDI is a 1080p camera with 20X optical zoom for capturing both wide angles and long shots. With support for 3G-SDI, HDMI, and IP streaming (H.264, H.265, & MJPEG), this camera is ideal for broadcasting high definition video signals	\$1,461.29	2	\$2,922.58	7.75%
15	HCM-1-WH	Camera Wall Mount	\$93.55	1	\$93.55	7.75%
16	535-2000-296	OFF-SET DROP DN MT FOR HD SERIES CAMERAS	\$246.18	1	\$246.18	7.75%
17	60-1421-13	DTP Transmitter for HDMI - HDMI Decora Transmitter, White - 230 feet (70 m)	\$306.45	1	\$306.45	7.75%
18	60-1310-03	6.5" Two-way Ceiling Speakers, 70/100V, Pair	\$260.48	10	\$2,604.80	7.75%
19	60-1531-13	Single-Gang, 4K DTP Wallplate Receivers for HDMI, HDMI Decora Rx, White - 230 feet (70 m)	\$357.53	1	\$357.53	7.75%
20	60-1471-12	Twisted Pair Extender for USB Peripherals - Transmitter	\$357.53	1	\$357.53	7.75%
21	60-844-03	Stereo Amp - 15 Watts/Ch	\$194.09	4	\$776.36	7.75%
22	60-1245-01	70 V Two Channel Amp - 400 Watts/Ch	\$914.25	1	\$914.25	7.75%
23	SG350-10MP-K9-NA	Cisco SG350-10MP 10-Port Gigabit PoE Managed Switch - 10 Network, 2 Expansion Slot - Manageable - Optical Fiber, Twisted Pair - Modular - 3 Layer Supported - Desktop - 5 Year Limited Warranty	\$338.43	2	\$676.86	7.75%
24	QLXD14/85-G50	WL185 Lavalier Microphone System	\$925.81	1	\$925.81	7.75%
25	QLXD24/B58-G50	Beta 58® Vocal System	\$907.53	1	\$907.53	7.75%
26	34614	Da-Lite Tensioned Advantage Deluxe Electrol 164" Electric Projection Screen - 16:10 - Da-Mat - 87" x 139" - Wall Mount, Ceiling Mount	\$4,710.97	1	\$4,710.97	7.75%
27	60-1788-02	TLP Pro 1225TG 12" Tabletop TouchLink Pro Touchpanel	\$2,344.35	1	\$2,344.35	7.75%
28	60-1524-12	XTP Transmitter for HDMI	\$607.80	1	\$607.80	7.75%
29	60-1787-02	TLP Pro 1225MG	\$2,344.35	1	\$2,344.35	7.75%
30	70-1009-22	Rack Mount Kit for TLP Pro 1220MG	\$153.23	1	\$153.23	7.75%
31	22-235-03	Shielded Digital Twisted Pair Cable for XTP & DTP products - Plenum, 1000' (305 m) spool	\$1,731.45	1	\$1,731.45	7.75%

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Hardware

Line	Item	Description	Price	Qty	Ext. Price	Tax
32	70-1053-03	One XTP DTP 24 Coupler Pass-Through Wallplate â€ˆ Decorator-Style; White	\$36.29	1	\$36.29	7.75%
33	SSHD06	Vanco High Speed HDMI Cable with Ethernet and RedMere Chip - HDMI for Audio/Video Device - 6 ft - HDMI Digital Audio/Video	\$8.13	15	\$121.95	7.75%
34	SSHD10	Vanco Ultra Slim HDMI High Speed Cable with Ethernet - HDMI for Audio/Video Device - 10 ft - 1 x HDMI Male Digital Audio/Video - 1 x HDMI Male Digital Audio/Video	\$11.56	5	\$57.80	7.75%
35	SSHD03	Vanco Ultra Slim HDMI High Speed Cable with Ethernet - HDMI for Audio/Video Device - 3 ft - 1 x HDMI Male Digital Audio/Video - 1 x HDMI Male Digital Audio/Video	\$6.89	6	\$41.34	7.75%
36	IEC-PWR-3	3' IEC Power Cord	\$2.37	12	\$28.44	7.75%

Subtotal: \$52,710.00

Assisted Listening Add on-2-21-2021

Line	Item	Description	Price	Qty	Ext. Price	Tax
1	LT-800-072-01	Stationary RF Transmitter (72 MHz)	\$589.00	1	\$589.00	7.75%
2	LA-122	Universal Antenna Kit (72 and 216 MHz)	\$72.00	1	\$72.00	7.75%
3	LR-3200-072	BASIC DSP RF RECEIVER (72 MHZ)	\$89.00	4	\$356.00	7.75%
4	LA-164	Ear Speaker	\$13.00	4	\$52.00	7.75%
5	LA-166	Neck Loop	\$45.00	2	\$90.00	7.75%
6	LA-380-01	Intelligent 12-Unit Charging/Carrying Case	\$412.00	1	\$412.00	7.75%
7	LA-304	Assistive Listening Notification Signage Kit	\$17.00	3	\$51.00	7.75%
8	LA-326	Universal Rack Mounting Kit	\$50.00	1	\$50.00	7.75%

Subtotal: \$1,672.00



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Shipping

Line	Item	Description	Price	Qty	Ext. Price	Tax
1	GST-SHIPPING	GST-SHIPPING	\$250.00	1	\$250.00	0%
2	3RD-SHIPPING	GST-SHIPPING-Dalite Screen	\$156.15	1	\$156.15	7.75%

Subtotal: \$406.15

E-Waste

Line	Item	Description	Price	Qty	Ext. Price	Tax
1	E-Waste-4-14	More than 4 inches but less than 15 inches	\$4.00	3	\$12.00	0%
2	E-Waste-15-34	At least 15 inches but less than 35 inches	\$5.00	14	\$70.00	0%

Subtotal: \$82.00

Quote Summary

Description	Amount
AV Firm Fixed Price Services	\$22,817.83
Hardware	\$52,710.00
Assisted Listening Add on-2-21-2021	\$1,672.00
Shipping	\$406.15
E-Waste	\$82.00

Subtotal: \$77,687.98

Tax: \$4,602.19

Total: \$82,290.17

TERMS AND CONDITIONS

All prices and descriptions are subject to change without notice.

THIS PRICE LIST IS A QUOTATION ONLY AND IS NOT AN ORDER OR OFFER TO SELL. No contract for sale will exist unless and until a purchase order has been issued by you and accepted by Golden Star Technology Inc. ("GST"). Acceptance by GST of any offer is expressly conditioned upon your assent to the Terms and Conditions of Sale set forth in GST's invoices.

The prices contained in this list may not be relied upon as the price at which GST will accept an offer to purchase products unless expressly agreed to by GST in writing. Products quoted were selected by GST based on specifications available at the time of the quotation, and are not guaranteed to meet bid specifications. Product specifications may be changed by the manufacturer without notice. It is your responsibility to verify product conformance to specifications of any subsequent contract. All products are subject to availability from the manufacturer. The freight costs listed are estimates. Shipping costs may vary based on time of purchase, quantity ordered, shipment carrier and warehouse sourced. Actual shipping costs will be calculated during shipment and will be reflected on your invoice. For hardware product(s), manufacturer warranty will begin upon physical delivery of the hardware products(by) by the customer or GST warehouse. For software



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product(s), the manufacturer warranty will begin upon electronic or physical receipt of the software product(s) by you or GST. Any returns must be approved by GST based on manufacturer approval. More details at gstes.com/RMA.

GST is not responsible for compliance with regulations, requirements or obligations associated with any contract resulting from this quotation unless said regulations, requirements or obligations have been passed to GST and approved in writing by an authorized representative of GST.

WE DO EVERYTHING WE CAN TO ENSURE THAT THE PRICES WE HAVE QUOTED ARE CORRECT AND CURRENT, AND WE TRY TO KEEP OUR PRICES CONSTANT. HOWEVER, DUE TO IMPENDING TARIFFS, PRICES MAY INCREASE AT ANY TIME FROM OUR OEM AND VENDORS THAT IS OUT OF OUR CONTROL.



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 Statement of Work Authorization

I agree with the tasks described in the aforementioned statement of work for the project. I understand that if there are any changes to the Statement of Work that GST will provide a revised statement of work and a quote for any additional charges. By signing below, each party agrees to the terms of this Agreement and GST will begin in executing this statement of work.

Client Acceptance:

Authorized Signature

Printed Name

Title

Date

GST Acceptance:

Authorized Signature

Printed Name

Title

Date

Customer Signature

Date